GROUP INSURANCE CENSUS FORM – HEALTH, DENTAL, LIFE, VISION & DISABILITY												
T	Zall and an		Company Name:						Return to: Tom Musembi			
KUNUSM.COM			Contact: Type of Business						RxMom.com Insurance			
Life. Health. Dental and Disability Insurance		e	Address:						Service			
			City:			State:	Zip:		Insurance@RxMom.com Fax: 866-707-9532			
		-	Telephone			Fax:_			Bus: 888-490-8782			
			Email:									
			EMPLOYEE						DEPENDENTS			
	EMPLOYEE NAME		M/F	В	IRTHDATE	HOME ZIP CODE	ANNUAL INCOME (FOR DISABILITY & LIFE)	SPOUSE / PARTNER (YES/NO)	SPOUSE / Partner Gender	NUMBER OF CHILDREN		
1												
23												
4												
5												
6												
7												
8												
9												
10												
11												
12												
13 14												
14												
15			M/F	D	IRTHDATE	HOME ZIP	ANNUAL INCOME	SPOUSE /	SPOUSE /	NUMBER		
16	EMPLOYEE NAME		M/r	D		CODE	(FOR DISABILITY & LIFE)	PARTNER (YES/NO)	PARTNER GENDER	OF CHILDREN		
16 17												
17												
10												
20												
21												
22												
23												
24												
25				A1								
QUOT	ES REQUIRED : [] MEDICAL IN	SURANCI	E, []DENT	AL,	[] VISION, [	J SHORT TERM	I DISABILITY, []LONG T	erm disabilit	Y			
EFFECTIVE DATE SOUGHT: CARRIERS REQUESTED:												
LIFE BENEFIT: STD DUR			ATION: STD BENEFIT:			LTD BENEFIT:						
ADDITIONAL REQUESTS:												



## **Confidential Group Health Insurance Field Underwriting Questionnaire**

Our approach is to become more intimate with your unique Group Health Insurance needs in order to address your concerns and streamline the bidding process. We appreciate your valuable time for answering each of the questions below and sincerely look forward to serving you and building a long-term relationship. Thank you very much.

Company Name:

Contact:

Tel:

- 1. Please complete the attached census and provide the following information for your existing plan(s):
- 2. Briefly explain any concerns or frustrations your group may be experiencing with your current carrier(s), insurance plan(s), brokerage firm or other.
- 3. Summarize your company's goals, objectives and expectations for this exercise.
- 4. Provide the following information for your existing plan(s):

COVERAGE	CARRIER	PLAN	CARRIER	PLAN NAME	RENEWAL	RENEWAL	MO. PREM.	MO. PREM. CARRIER 2
TYPE	NAME 1	NAME 1	NAME 2	2	DATE 1	DATE 2	CARRIER 1	
MEDICAL								
DENTAL								
LIFE								
VISION								
SHORT								
TERM								
DISABILITY								
LONG								
TERM								
DISABILITY								
401(K)								

- 5. In order to manage the cost of your benefits program, would you like to: (Choose Letter(s) \_\_\_\_\_
  - a. Learn about "Consumer Driven Plans"
    - i. Health Savings Accounts
    - ii. Health Reimbursement Accounts
  - b. Learn about "Employer Defined Contribution" programs
  - c. Learn about "Minimum Premium Funding" (requires 25+ participants)
- 6. In designing your medical insurance plan, mark "XXX" your preference from the following options:

Dr. Co pay	\$10	\$15	\$20	\$25	Other
Deductible	\$250	\$500	\$750	\$1000	Other

7. In designing your medical insurance program, would you like to: (Choose Letter) \_\_\_\_\_

- a. Offer PPO only
- b. Offer HMO only
- c. Offer a combination of HMO *and* PPO plan options
- 8. If employees contribute to their premiums or they pay for their dependent costs, are these premiums paid on a: (a) Pre-tax *or* (b) Post-tax basis? (Choose Letter) \_\_\_\_\_
- 9. How important is it to offer Kaiser? (Choose Letter) \_\_\_\_\_ a. Not important b. Somewhat important c. Very important