| GROUP INSURANCE CENSUS FORM – HEALTH, DENTAL, LIFE, VISION & DISABILITY | | | | | | | | | | | | |
|---|-----------------------------|---------|---------------------------|-----|--------------|------------------|--|---------------------------------|--|--------------------------|--|--|
| T | Zall and an | | Company Name: | | | | | | Return to: Tom Musembi | | | |
| KUNUSM.COM | | | Contact: Type of Business | | | | | | RxMom.com Insurance | | | |
| Life. Health. Dental and Disability Insurance | | e | Address: | | | | | | Service | | | |
| | | | City: | | | State: | Zip: | | Insurance@RxMom.com Fax: 866-707-9532 | | | |
| | | - | Telephone | | | Fax:_ | | | Bus: 888-490-8782 | | | |
| | | | Email: | | | | | | | | | |
| | | | EMPLOYEE | | | | | | DEPENDENTS | | | |
| | EMPLOYEE NAME | | M/F | В | IRTHDATE | HOME ZIP CODE | ANNUAL INCOME (FOR DISABILITY & LIFE) | SPOUSE / PARTNER (YES/NO) | SPOUSE / Partner Gender | NUMBER OF CHILDREN | | |
| 1 | | | | | | | | | | | | |
| 23 | | | | | | | | | | | | |
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| 14 | | | | | | | | | | | | |
| 15 | | | M/F | D | IRTHDATE | HOME ZIP | ANNUAL INCOME | SPOUSE / | SPOUSE / | NUMBER | | |
| 16 | EMPLOYEE NAME | | M/r | D | | CODE | (FOR DISABILITY & LIFE) | PARTNER (YES/NO) | PARTNER GENDER | OF CHILDREN | | |
| 16 17 | | | | | | | | | | | | |
| 17 | | | | | | | | | | | | |
| 10 | | | | | | | | | | | | |
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| 24 | | | | | | | | | | | | |
| 25 | | | | A1 | | | | | | | | |
| QUOT | ES REQUIRED : [] MEDICAL IN | SURANCI | E, []DENT | AL, | [] VISION, [| J SHORT TERM | I DISABILITY, []LONG T | erm disabilit | Y | | | |
| EFFECTIVE DATE SOUGHT: CARRIERS REQUESTED: | | | | | | | | | | | | |
| LIFE BENEFIT: STD DUR | | | ATION: STD BENEFIT: | | | LTD BENEFIT: | | | | | | |
| | | | | | | | | | | | | |
| ADDITIONAL REQUESTS: | | | | | | | | | | | | |



Confidential Group Health Insurance Field Underwriting Questionnaire

Our approach is to become more intimate with your unique Group Health Insurance needs in order to address your concerns and streamline the bidding process. We appreciate your valuable time for answering each of the questions below and sincerely look forward to serving you and building a long-term relationship. Thank you very much.

Company Name:

Contact:

Tel:

- 1. Please complete the attached census and provide the following information for your existing plan(s):
- 2. Briefly explain any concerns or frustrations your group may be experiencing with your current carrier(s), insurance plan(s), brokerage firm or other.
- 3. Summarize your company's goals, objectives and expectations for this exercise.
- 4. Provide the following information for your existing plan(s):

| COVERAGE | CARRIER | PLAN | CARRIER | PLAN NAME | RENEWAL | RENEWAL | MO. PREM. | MO. PREM. CARRIER 2 |
|------------|---------|--------|---------|-----------|---------|---------|-----------|---------------------|
| TYPE | NAME 1 | NAME 1 | NAME 2 | 2 | DATE 1 | DATE 2 | CARRIER 1 | |
| MEDICAL | | | | | | | | |
| DENTAL | | | | | | | | |
| LIFE | | | | | | | | |
| VISION | | | | | | | | |
| SHORT | | | | | | | | |
| TERM | | | | | | | | |
| DISABILITY | | | | | | | | |
| LONG | | | | | | | | |
| TERM | | | | | | | | |
| DISABILITY | | | | | | | | |
| 401(K) | | | | | | | | |

- 5. In order to manage the cost of your benefits program, would you like to: (Choose Letter(s) _____
 - a. Learn about "Consumer Driven Plans"
 - i. Health Savings Accounts
 - ii. Health Reimbursement Accounts
 - b. Learn about "Employer Defined Contribution" programs
 - c. Learn about "Minimum Premium Funding" (requires 25+ participants)
- 6. In designing your medical insurance plan, mark "XXX" your preference from the following options:

| Dr. Co pay | \$10 | \$15 | \$20 | \$25 | Other |
|------------|-------|-------|-------|--------|-------|
| Deductible | \$250 | \$500 | \$750 | \$1000 | Other |

7. In designing your medical insurance program, would you like to: (Choose Letter) _____

- a. Offer PPO only
- b. Offer HMO only
- c. Offer a combination of HMO *and* PPO plan options
- 8. If employees contribute to their premiums or they pay for their dependent costs, are these premiums paid on a: (a) Pre-tax *or* (b) Post-tax basis? (Choose Letter) _____
- 9. How important is it to offer Kaiser? (Choose Letter) _____ a. Not important b. Somewhat important c. Very important